SALES POLICIES

Discounts

The AChE Assay Kit and the PChE Assay kit are discounted 5% when ordered in quantities of 5 or more and 10% when ordered in quantities of 10 or more. Kits may be mixed in order to obtain a discount.

Shipping

Orders to be delivered within the U.S. are shipped by Federal Express Economy Service (second day delivery). Orders to be delivered outside of the U.S. are shipped via Federal Express International Service (approximately one-week delivery). Shipping is charged at cost.

Payment

Net 30-day terms are normally available to qualified U.S. institutions. Organizations outside of the U.S. must generally prepay all orders before shipment. A \$20.00 fee is charged for wire transfers. Wire transfer information is available upon request. All payments <u>must</u> be drawn against a U.S. bank and made in U.S. dollars.